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Firm's Reputation Affords the Upper Hand

The Seasoned Litigators of White, Oliver & Amundson

When it comes to civil litigation matters — be they business, intellectual property, professional liability, tax, real estate or other high-stakes cases — the attorneys of White, Oliver & Amundson are in a league of their own. Collectively, they have tried hundreds of cases. Individually, they are career-long, battle-tested trial lawyers with as much as three decades of courtroom experience. A familiar presence in southern California courts, they know the system, the judges and what it takes to win. And they have repeatedly been recognized by their peers for professional excellence.

Perhaps the most formidable asset White, Oliver & Amundson brings to each case is its lion-sized reputation. Widely considered to be one of the state's premier litigation firms, White, Oliver & Amundson is uniquely poised to move swiftly and decisively toward resolution. From the earliest mediation attempts to the most complex jury trials, the firm's attorneys have an unusually strong hand to play.

Cutting to the Chase

Partner Daniel M. White, a well-respected and oft-honored member of the San Diego legal community, has been trying cases since 1976. Like his colleagues, White knows how to get to the heart of any legal matter quickly. In his view, taking a host of depositions with little value to the case can be a needless waste of resources.

"In criminal cases, they don't rely on depositions. They narrow their focus, investigate and consult field experts. Where practical, we take the same tack in civil cases. Instead of using a broad brush, taking one deposition after another, we focus our discovery efforts on those areas we really know will be an issue at trial. Experience allows us to do that."

Trial Lawyers of Distinction

- Partners Daniel M. White, Susan L. Oliver and Steven G. Amundson rated "AV" by the *Martindale-Hubbell Law Directory*
- Three members belong to the American Board of Trial Advocates (ABOTA)
- Two lawyers have been honored in San Diego's *Super Lawyers*
- White named one of top 10 lawyers in San Diego (*San Diego Daily Transcript*, 2006); one of California's best legal malpractice attorneys (California Lawyer, the *California State Bar* magazine, 2002); Defense Lawyer of the Year (*San Diego Defense Lawyers*, 2002); One of San Diego's top lawyers (*San Diego Magazine*, 2008); and a top American lawyer in both commercial and personal injury litigation (*Best Lawyers in America*, 2007)



Daniel M. White (standing),
Steven G. Amundson and Susan Oliver

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Giving Pause to the Opposition

While the attorneys of White, Oliver & Amundson are old pros in the courtroom, experience has taught them an early resolution is always in the client's best interest. According to White, the respect the firm's name commands is often the leverage its attorneys need to achieve the desired result.

"We always advise our clients to pursue the least complicated and least costly resolution," he says. "We haven't tried a case in years that did not go through two or three mediation attempts. Those on the other side know that if we can't come to terms the case will go to trial. That is something the opposition must consider carefully and often makes our clients' offers very attractive."

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